

PRESS RELEASE

DATE 8 August 2018

Corbion first half 2018 results

Corbion reported H1 2018 sales of € 439.2 million, a decrease of 4.9% compared to H1 2017, entirely due to negative currency effects. Organic sales growth was 3.1%. EBITDA excluding one-off items in H1 2018 decreased by 19.0% to € 71.5 million due to negative currency effects and the inclusion of the Algae Ingredients business. Organic EBITDA excluding one-off items increased by 1.2% in H1 2018.

“I am happy to report that we have seen a continuation of improving organic sales growth rates in our Food business segment which returned to growth in Q2 after a challenging period. In the first half year, Corbion performed within the sales growth rate target bandwidth of our Creating Sustainable Growth strategy. Margins in Ingredient Solutions remained at a healthy level of around 20%. As expected, our profitability in Innovation Platforms is adversely impacted by the inclusion of the newly acquired Algae Ingredients business which is in an early stage of development. We believe that this platform offers many exciting growth opportunities for Corbion, leveraging our expertise of running industrial scale organic acid operations”, comments Tjerk de Ruiter, CEO.

Key financial highlights first half of 2018*:

- Net sales organic growth was 3.1%; volume growth was 6.6%
- EBITDA excluding one-off items was € 71.5 million (H1 2017: € 88.3 million)
- EBITDA margin before one-off items was 16.3% (H1 2017: 19.1%)
- One-off items at EBITDA level of € -1.8 million
- Operating result was € 50.2 million
- Free cash flow was € -16.3 million (H1 2017: € 2.3 million). The decline is mostly due to investments in the Total Corbion PLA and SB Renewable Oils joint ventures
- Net debt/EBITDA at half year end was 1.8x (year-end 2017: 1.0x)

€ million	YTD 2018	YTD 2017	Total growth	Organic growth
Net sales	439.2	461.9	-4.9%	3.1%
EBITDA excluding one-off items	71.5	88.3	-19.0%	1.2%
EBITDA margin excluding one-off items	16.3%	19.1%		
Operating result	50.2	73.1	-31.3%	-7.7%
ROCE	13.0%	21.4%		

*For Non-GAAP definitions see page 21

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Management review H1 2018

Net sales

Net sales in H1 2018 decreased by 4.9% to € 439.2 million (H1 2017: € 461.9 million) due to currency effects (-8.7%) offset by a positive organic growth (3.1%) and a positive impact from acquisitions (0.7%). The acquisition impact is related to the acquisition of the Algae Ingredients business.

Organic sales growth of 1.6% in H1 2018 in the Ingredient Solutions business unit was mostly driven by volume increases in both the Food business segment and the Biochemicals business segment. In the Food business segment, sales (on organic basis) were stable versus H1 2017. Organic sales growth for the Biochemicals business segment was positive, due to growth in most markets. The increase in Innovation Platforms sales mostly reflects higher lactic acid volumes sold to the Total Corbion PLA joint venture, predominantly in Q2. The growth from acquisitions stems from the takeover of most of the TerraVia assets in 2017, and the purchase of the remaining 49.9% interest in the SB Renewable Oils joint venture from Bunge (fully consolidated as per June 2018).

	Total growth	Currency	Total growth at constant currency	Acquisitions/ (Divestments)	Organic	Price/Mix	Volume
YTD 2018 vs 2017							
Ingredient Solutions	-7.2%	-8.8%	1.6%	0.0%	1.6%	-0.4%	2.0%
- Food	-9.5%	-9.6%	0.1%	0.0%	0.1%	-1.1%	1.2%
- Biochemicals	-0.4%	-6.6%	6.2%	0.0%	6.2%	1.5%	4.7%
Innovation Platforms	80.8%	-3.6%	84.4%	28.3%	56.1%	-38.1%	147.8%
Total	-4.9%	-8.7%	3.8%	0.7%	3.1%	-3.5%	6.6%
Q2 2018 vs Q2 2017							
Ingredient Solutions	-5.8%	-6.9%	1.1%	0.0%	1.1%	-1.3%	2.4%
- Food	-6.9%	-7.5%	0.6%	0.0%	0.6%	-1.2%	1.8%
- Biochemicals	-2.4%	-4.9%	2.5%	0.0%	2.5%	-1.8%	4.3%
Innovation Platforms	88.9%	-2.8%	91.7%	19.8%	71.9%	-43.4%	199.7%
Total	-2.5%	-6.7%	4.2%	0.7%	3.5%	-7.3%	10.8%

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EBITDA

EBITDA excluding one-off items decreased by 19.0% to € 71.5 million in H1 2018, mostly due to a negative currency effect, a negative acquisition effect, partly offset by organic EBITDA growth (1.2%). Ingredient Solutions saw its EBITDA excluding one-off items decrease by 7.0% as a result of a negative currency effect and higher freight costs, partly compensated by positive volume growth. The EBITDA loss in Innovation Platforms increased to € -13.3 million (H1 2017: € - 2.9 million) mostly due to the acquisition of the Algae Ingredients business (including consolidation impact of the acquisition of the remaining 49.9% interest in SB Renewable Oils as per June 2018).

€ million	YTD 2018	YTD 2017	Q2 2018	Q2 2017	Growth YTD
Net sales					
Ingredient Solutions	417.5	449.9	210.9	223.9	-7.2%
- Food	304.5	336.4	157.3	169.0	-9.5%
- Biochemicals	113.0	113.5	53.6	54.9	-0.4%
Innovation Platforms	21.7	12.0	15.3	8.1	80.8%
Total net sales	439.2	461.9	226.2	232.0	-4.9%
EBITDA excluding one-off items					
Ingredient Solutions	84.8	91.2	41.5	41.8	-7.0%
- Food	54.7	64.6	27.9	30.8	-15.3%
- Biochemicals	30.1	26.6	13.6	11.0	13.2%
Innovation Platforms	(13.3)	(2.9)	(8.6)	(1.3)	355.5%
Total EBITDA excluding one-off items	71.5	88.3	32.9	40.5	-19.0%
One-off items	(1.8)	6.0	(2.5)	0.7	
Total EBITDA	69.7	94.3	30.4	41.2	-26.1%
Depreciation/amortization / (reversal of) impairment (in)tangibles	(19.5)	(21.2)	(10.2)	(9.1)	-8.0%
Total Operating Result	50.2	73.1	20.2	32.1	-31.3%
EBITDA margin excluding one-off items					
Ingredient Solutions	20.3%	20.3%	19.7%	18.7%	
- Food	18.0%	19.2%	17.7%	18.2%	
- Biochemicals	26.6%	23.4%	25.4%	20.0%	
Innovation Platforms	-61.3%	-24.2%	-56.2%	-16.0%	

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Total EBITDA margin excluding one-off items	16.3%	19.1%	14.5%	17.5%	
Total EBITDA excluding one-off items and acquisitions, at constant currencies	89.3	88.3	42.2	40.5	1.2%

Depreciation, amortization, and impairment

Depreciation, amortization, and impairment of fixed assets amounted to € 19.5 million compared to € 21.2 million in H1 2017.

Operating result

Operating result decreased by 31.3% to € 50.2 million in H1 2018 (H1 2017: € 73.1 million).

One-off items

In the first half of 2018, a total of € 5.0 million one-off items were recorded, consisting of the following components:

- One-off gain of € 9.3 million as a result of measuring at fair value the 50.1% equity interest in SB Renewable Oils held before the business combination
- One-off loss of € 2.7 million related to the write-down of inventory in the SB Oils joint venture
- One-off loss of € 1.2 million related to the write-down of inventory due to an incident in a third-party warehouse
- One-off loss of € 0.9 million as a result of acquisition costs of SB Renewable Oils
- One-off gain of € 0.6 million related to the sale of an unused piece of land in Italy
- One-off loss of € 0.3 million related to a remeasurement of the expected contingent sales price of the subsidiary Total Corbion PLA (Thailand) Limited to the joint venture Total Corbion PLA bv
- Tax effects on the above of € 0.2 million

Financial income and charges

Net financial charges decreased by € 2.8 million to € 4.7 million, mainly caused by decreased foreign exchange rate effects on long-term loans.

Taxes

The tax charge on our operations in H1 2018 amounted to € 11.4 million compared to a charge of € 15.2 million in H1 2017. In H1 2018, the effective tax rate was in line with the expected effective tax rates based on statutory tax rates. For 2018 we expect a tax rate of approximately 30%.

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Balance sheet

Capital employed increased, compared to year end 2017, by € 100.4 million to € 735.4 million as at June 30, 2018. The movements were:

€ million	
Capital expenditure on (in)tangible fixed assets	22.5
Depreciation / amortization / impairment of (in)tangible fixed assets	-19.5
Change in operating working capital	24.8
Movements related to the acquisition of SB Renewable Oils	70.6
Change in provisions, other working capital and financial assets/ accruals	0.9
Other	1.1

Major capital expenditure projects in 2018 are investments in our new R&D laboratory in San Francisco and investments related to lactic acid capacity expansion. Movements related to the acquisition of the remaining 49.9% interest in the SB Renewable Oils joint venture is a result of the acquired tangible fixed assets of € 69.4 million and total working capital of € 19.8 million, partly offset by the book value of the previously held 50.1% share of € 18.6 million in the SB Renewable Oils joint venture.

Operating working capital (excluding movements related to the acquisition of SB Renewable oils) increased by € 27.0 million. This increase is the balance of an operational increase of € 24.8 million and currency effects of € 2.2 million.

Shareholders' equity decreased by € 1.4 million to € 487.9 million. The movements were:

- The positive result after taxes of € 32.2 million;
- A decrease of € 32.9 million related to the dividend for financial year 2017;
- Positive exchange rate differences of € 4.2 million due to the translation of equity denominated in currencies other than the euro;
- Negative movement of € 5.7 million in the hedge reserve;
- Net negative share-based remuneration movement of € 0.4 million;
- Positive tax effects of € 1.2 million.

At half year-end 2018 the ratio between balance sheet total and equity was 1:0.5 (2017 year end: 1:0.6).

Cash flow/Financing

Cash flow from operating activities increased compared to H1 2017 by € 1.5 million to € 30.9 million. This is the balance of the lower operational cash flow before movements in working capital of € 19.1 million, offset by a positive impact of the movement in working capital and provisions of € 12.9 million, and lower taxes and interest paid of € 7.7 million.

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The cash flow related to investment activities increased compared to H1 2017 by € 20.1 million to € 47.2 million. The main driver of this increase are the loans granted to our joint ventures. Capital expenditures accounted for most (€ 25.1 million) of the cash outflow.

The net debt position at half year end 2018 was € 230.3 million, an increase of € 68.1 million compared to year end 2017, mainly due to dividend payment, capital expenditures, the loans granted to our joint ventures, the acquisition of the remaining 49.9% interest in the SB Renewable Oils joint venture, and the increase in working capital compared to the year-end, partly compensated by the positive cash flow from operating activities before working capital and provisions.

At half year end 2018, the ratio of net debt to EBITDA was 1.8x (end of 2017: 1.0x). The interest cover for H1 2018 was 27.8x (end of 2017: 22.5x). We continue to stay well within the limits of our financing covenants.

Financial guidance 2018-2021*

- Our Creating Sustainable Growth-strategy aims to deliver organic sales growth of between 3 and 6 percent annually.
- **Ingredient Solutions:** Net sales growth of 2-4% annually (1-3% in Food, 3-10% in Biochemicals), while maintaining EBITDA margin >19% and ROCE > 20% annually throughout the period. Recurring capex is expected to be on average € 40 million annually
- **Innovation Platforms:** Net sales growth of >20% annually. EBITDA approaching break-even in 2021. 2018 EBITDA loss expected between € -40 million and € -35 million; 2019 EBITDA loss not expected to exceed € -35 million. Recurring capex of € 20-30 million annually
- **Debt:** Corbion targets a net debt/EBITDA ratio of 1.5x over the investment cycle

* Capital Markets Day, November 2017; adjusted after acquisition of remaining 49.9% interest in SB Renewable Oils JV, June 2018

Outlook 2018

Ingredient Solutions: For 2018 we confirm our Capital Markets Day guidance for the organic sales growth (both for Food and Biochemicals segments) and the EBITDA margin. We expect the organic sales growth rate in H2 to be higher than in H1, mainly due to continued recovery of our Bakery business. The EBITDA margin in H2 is expected to be lower than in H1 due to a less favorable mix in Biochemicals, increased freight costs, and increased investments in our organization to support our strategic growth initiatives.

Innovation Platforms: The second half of 2018 should see the start-up of the Total Corbion PLA joint venture plant in Thailand. The acquisition of the remaining 49.9% interest in SB Renewable Oils means that from June the results of the large-scale Orindiúva (Brazil) algae fermentation plant are consolidated in Innovation Platforms. We confirm our earlier guidance on the EBITDA loss for Innovation Platforms expected to be between € -40 million and € -35 million.

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Segment information

Ingredient Solutions

€ million	YTD 2018	YTD 2017		Q2 2018	Q2 2017
Net sales	417.5	449.9		210.9	223.9
Organic growth	1.6%	-1.1%		1.1%	-0.7%
EBITDA	84.1	90.8		40.1	41.4
EBITDA excl. one-off items	84.8	91.2		41.5	41.8
EBITDA margin excl. one-off items	20.3%	20.3%		19.7%	18.7%
ROCE	26.1%	27.5%		24.9%	25.1%
Average capital employed	509.8	541.8		516.8	560.1

Net sales in Ingredient Solutions, which encompasses Food and Biochemicals, increased organically by 1.6% in H1 2018, mostly driven by growth in the Biochemicals business segment, while the Food business segment was stable versus H1 2017 on an organic basis. Organic net sales growth in Q2 was 1.1%. The EBITDA margin excluding one-off items in H1 2018 was stable at 20.3%.

Business segment Food

€ million	YTD 2018	YTD 2017		Q2 2018	Q2 2017
Net sales	304.5	336.4		157.3	169.0
Organic growth	0.1%	-2.4%		0.6%	-1.4%
EBITDA	54.3	64.2		26.8	30.4
EBITDA excl. one-off items	54.7	64.6		27.9	30.8
EBITDA margin excl. one-off items	18.0%	19.2%		17.7%	18.2%

Net sales in business segment Food in H1 2018 increased organically by 0.1%. In H1 2018 we saw Bakery sales decline due to last year's challenges in executing our Bakery channel strategy and losses in frozen dough. The Bakery sales decline was less pronounced in Q2 than in Q1.

The performance of Meat in H1 2018 continued to be strong, even though last year's growth was already substantial. In the US, the portfolio mix shift towards natural preservation solutions continues to drive top-line growth and margin improvements. Meat sales growth outside the US was mainly driven by new contracts in Asia and Latin America.

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In other markets (Beverages, Confectionery, Dairy), overall sales increased slightly. Some of the growth was due to new contracts for PGME, an emulsifier for which we built a new production line in 2017.

The EBITDA margin in H1 2018 decreased from 19.2% in H1 2017 to 18.0%, mostly caused by higher input costs in the first quarter compared to last year, increasing freight costs, and a negative mix effect in Q2 as we won several large lactic acid contracts in Asia.

Business segment Biochemicals

€ million	YTD 2018	YTD 2017		Q2 2018	Q2 2017
Net sales	113.0	113.5		53.6	54.9
Organic growth	6.2%	3.4%		2.5%	1.2%
EBITDA	29.8	26.6		13.3	11.0
EBITDA excl. one-off items	30.1	26.6		13.6	11.0
EBITDA margin excl. one-off items	26.6%	23.4%		25.4%	20.0%

Net sales in the Biochemicals business segment increased organically by 6.2% in H1 2018. The strongest performing markets were Pharma/Medical, and Electronics. Sales growth was seen in all markets during H1 2018, except for Animal Health and Home & Personal Care.

The Biochemicals EBITDA margin for H1 2018 increased from 23.4% to 26.6%, mainly due to a higher-margin portfolio mix, more than compensating for higher input costs.

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Innovation Platforms

€ million	YTD 2018	YTD 2017		Q2 2018	Q2 2017
Net sales	21.7	12.0		15.3	8.1
Organic growth	56.1%	3.4%		71.9%	46.8%
EBITDA	(14.4)	3.5		(9.7)	(0.2)
EBITDA excl. one-off items	(13.3)	(2.9)		(8.6)	(1.3)
EBITDA margin excl. one-off items	-61.3%	-24.2%		-56.2%	-16.0%
Average capital employed	162.0	70.5		180.1	56.2

The main driver behind the 56.1% organic growth rate was lactic acid sales to the Total Corbion PLA joint venture. After several quarters of low lactic acid sales (due to construction of the PLA plant and the expansion of the lactide line) Q2 saw significant growth as the Total Corbion PLA joint venture is preparing for production start-up in H2.

The acquisition of the Algae Ingredients business (TerraVia assets + SB Renewable Oils joint venture) has added an algae fermentation platform to Corbion. In H1 2018, the main focus areas for the algae platform were (1) to bring the SB Renewable Oils production facility and its products to Corbion standards and specifications. Even though we have made significant progress over the past months, the efforts did hold back our commercial efforts for the AlgaPrime DHA omega-3 product in some cases. The algae fermentation technology itself is performing as - and in some cases even better than - expected; (2) to restart the demo plant in Peoria (successfully completed in February); and (3) the relocation of the laboratories to a new location in San Francisco.

The acquisition of the North American TerraVia assets (San Francisco & Peoria) has been included in the Innovation Platforms results for the whole of H1 2018. In June we acquired the remaining 49.9% interest in the SB Renewable Oils joint venture (Orindiúva, Brazil). As a consequence, the associated sales and EBITDA loss of this plant have been included in Innovation Platforms from June, whereas in the first five months 50.1% of SB Renewable Oils' net losses have been recorded as part of Results from joint ventures and associates in our P&L.

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General

Auditor's involvement

The figures in this half-year report have not been audited or reviewed by an external auditor.

Events after balance sheet date

There are no material events after the balance sheet date.

Related party transactions

Corbion has entered into arrangements with a number of its subsidiaries and joint ventures in the course of its business. These arrangements relate to service transactions and financing agreements. Furthermore, Corbion considers transactions with key management personnel to be related party transactions. As of the balance sheet date, there have been no significant changes in the related party transactions from those described in Corbion's Annual Report 2017, other than the acquisition of the remaining 49.9% interest from Bunge in the SB Renewable Oils joint venture.

Risks and uncertainties

Corbion has a risk management system in place. The Annual Report 2017 provides a detailed description of this system and outlines Corbion's main risks and mitigation activities at the time of close of the 2017 financial year. In Corbion's view, the nature and potential impact of these risks have not materially changed in the first half of 2018, except for the following. Corbion acquired the remaining 49.9% interest from Bunge in the SB Renewable Oils joint venture. As this entity is currently loss making, earnings risks and volatility have increased.

There may also be risks Corbion is not aware of or currently deems immaterial but which could, at a later stage, have a material impact on Corbion's business. Corbion's risk management systems are focused on timely discovery of such risks.

Responsibility Statement

With reference to Section 25d Subsection 2 sub c of Chapter 5 of the Dutch Financial Markets Supervision Act (*Wet op het financieel toezicht*), the Board of Management states that to the best of its knowledge:

- the condensed interim financial statements for the six-month period ended 30 June 2018, which have been prepared in accordance with IAS 34 (Interim Financial Reporting) as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position, and earnings of Corbion and its group companies included in the condensed interim financial statements; and
- the management report for the six-month period ended 30 June 2018 gives a true and fair review of the information required pursuant to Section 5:25d Subsections 8 and 9 of the Dutch Financial Markets Supervision Act (*Wet op het financieel toezicht*).

Amsterdam, the Netherlands, 8 August 2018

Board of Management

Tjerk de Ruiter, Chief Executive Officer

Eddy van Rhede van der Kloot, Chief Financial Officer

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Consolidated income statement

<i>millions of euros</i>	1st Half-year	
	2018	2017
Net sales	439.2	461.9
Costs of raw materials and consumables	-212.2	-222.4
Production costs	-68.4	-68.8
Warehousing and distribution costs	-26.8	-24.8
Gross profit	131.8	145.9
Selling expenses	-29.2	-30.8
Research and development costs	-17.8	-15.8
General and administrative expenses	-35.2	-32.6
Other proceeds	0.6	6.4
Operating result	50.2	73.1
Financial income	1.9	2.8
Financial charges	-6.6	-10.3
Results from joint ventures and associates	-1.9	-2.1
Result before taxes	43.6	63.5
Taxes	-11.4	-15.2
Result after taxes	32.2	48.3
Per common share in euros		
Basic earnings	0.55	0.84
Diluted earnings	0.54	0.83

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Consolidated statement of comprehensive income

	1st Half-year	
<i>millions of euros</i>	2018	2017
Result after taxes	32.2	48.3
Other comprehensive results to be recycled:		
Translation reserve	4.2	-14.1
Hedge reserve	-5.7	-10.1
Taxes relating to other comprehensive results to be recycled	1.2	4.1
Total other comprehensive results to be recycled	-0.3	-20.1
Total comprehensive result after taxes	31.9	28.2

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Consolidated statement of financial position

<i>before profit appropriation, millions of euros</i>	As at 30-06-2018	As at 31-12-2017
Assets		
Property, plant, and equipment	347.5	280.0
Intangible fixed assets	134.1	130.3
Investments in joint ventures and associates	5.6	26.2
Long term employee benefits	4.1	2.5
Other non-current financial assets	49.1	36.4
Deferred tax assets	21.8	22.7
Total non-current assets	562.2	498.1
Inventories	140.5	128.3
Trade receivables	125.1	109.5
Other receivables	57.0	46.1
Income tax receivables	9.0	10.7
Cash and cash equivalents	21.1	38.1
Total current assets	352.7	332.7
Total assets	914.9	830.8
Equity and liabilities		
Equity	487.9	489.3
Long term employee benefits	7.9	7.7
Deferred tax liabilities	15.0	12.1
Non-current liabilities	153.7	121.8
Total non-current liabilities	176.6	141.6
Interest-bearing current liabilities	114.8	66.8
Trade payables	71.1	76.6
Other non-interest-bearing current liabilities	58.0	49.5
Provisions	3.6	3.7
Income tax payables	2.9	3.3
Total current liabilities	250.4	199.9
Total equity and liabilities	914.9	830.8

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Consolidated statement of changes in equity

<i>before profit appropriation, millions of euros</i>	Share capital	Share premium reserve	Other reserves	Retained earnings	Total
As at 1 January 2017	15.0	55.8	86.6	341.1	498.5
Result after taxes				48.3	48.3
Other comprehensive result after tax			-20.1		-20.1
Transfers to/from Other reserves			0.5	-0.5	
Total comprehensive result after tax			-19.6	47.8	28.2
Cash dividend				-60.5	-60.5
Acquired company shares				-12.8	-12.8
Share-based remuneration transfers			-2.0	2.0	
Share-based remuneration charged to result			1.3		1.3
Total transactions with shareholders			-0.7	-71.3	-72.0
As at 30 June 2017	15.0	55.8	66.3	317.6	454.7
As at 1 January 2018	14.8	55.2	64.3	355.0	489.3
Result after taxes				32.2	32.2
Other comprehensive result after tax			-0.3		-0.3
Transfers to/from Other reserves			0.1	-0.1	
Total comprehensive result after tax			-0.2	32.1	31.9
Cash dividend				-32.9	-32.9
Share-based remuneration transfers			-3.8	1.9	-1.9
Share-based remuneration charged to result			1.5		1.5
Total transactions with shareholders			-2.3	-31.0	-33.3
As at 30 June 2017	14.8	55.2	61.8	356.1	487.9

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Consolidated statement of cash flows

<i>millions of euros</i>	1st Half-year	
	2018	2017
Cash flow from operating activities		
Result after taxes	32.2	48.3
Adjusted for:		
• Depreciation/amortization of fixed assets	19.5	20.6
• Impairment of fixed assets		0.6
• Result from divestments of fixed assets	-0.6	0.5
• Result from purchase/sale of group companies and activities		-6.4
• Share-based remuneration	1.5	1.3
• Interest income	-0.7	-0.1
• Interest expense	2.5	3.6
• Exchange rate differences	1.2	5.3
• Fluctuations in fair value of derivatives	1.2	-1.4
• Other financial income and charges	0.5	0.1
• Results from joint ventures and associates	1.9	2.1
• Taxes	11.4	15.2
Cash flow from operating activities before movements in working capital and provisions	70.6	89.7
Movement in provisions	-2.1	-3.6
Movements in working capital:		
• Trade receivables	-14.2	-10.8
• Inventories	-4.9	-7.5
• Trade payables	-5.7	-15.0
Movement in other working capital	-3.5	-6.4
Cash flow from business operations	40.2	46.4
Interest received	0.3	
Interest paid	-4.3	-3.9
Tax paid on profit	-5.3	-13.1
Cash flow from operating activities	30.9	29.4
Cash flow from investment activities		
Acquisition of group companies	0.5	
Sale of group companies		2.6
Investment other financial assets	-23.3	-15.0
Repayment other financial assets		10.2
Capital expenditure on (in)tangible fixed assets	-25.1	-24.9
Divestment of (in)tangible fixed assets	0.7	
Cash flow from investment activities	-47.2	-27.1
Cash flow from financing activities		
Proceeds from interest-bearing debts	40.9	40.0
Repayment of interest-bearing debts	-8.1	-0.1
Acquisition of company shares		-12.6
Paid-out dividend	-32.9	-59.7
Cash flow from financing activities	-0.1	-32.4
Net cash flow	-16.4	-30.1
Effects of exchange rate differences on cash and cash equivalents	-0.6	-1.6
Increase/decrease cash and cash equivalents	-17.0	-31.7
Cash and cash equivalents at start of financial year	38.1	60.8
Cash and cash equivalents at close of financial year	21.1	29.1

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Accounting information

Principles for the valuation of assets and liabilities and determination of the result

This condensed interim financial information for the half-year ended 30 June 2018 complies with IFRS and has been prepared in accordance with IAS 34, 'Interim financial reporting'. The interim condensed financial report should be read in conjunction with the annual financial statements for the year ended 31 December 2017. In preparing these condensed interim financial statements the main estimates and judgements made by the Board of Management when applying Corbion's accounting policies, were similar to those applied to the annual financial statements for the year ended 31 December 2017 except for the adoption of new and amended standards as set out below.

New and amended standards adopted by the group

The following standards became applicable for the current reporting period:

- IFRS 9 Financial Instruments, and
- IFRS 15 Revenue from Contracts with Customers.

The standards did not have any material impact on the group's accounting policies and did not require retrospective adjustments.

Corbion is currently assessing the impact on its consolidated financial statements resulting from the application of IFRS 16. Corbion will apply IFRS 16 as of January 1, 2019 using the modified retrospective transition approach.

The figures in this half-year report have not been audited or reviewed by an external auditor.

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Consolidated income statement before one-off items

The consolidated income statement for financial years first half-year 2018 and first half-year 2017 before one-off items (non-IFRS financial measures) can be presented as follows.

	1st Half-year					
	2018			2017		
	Before one-off items	One-off items	Total	Before one-off items	One-off items	Total
Net sales	439.2		439.2	461.9		461.9
Costs of raw materials and consumables	-211.0	-1.2	-212.2	-222.4		-222.4
Production costs	-68.4		-68.4	-67.8	-1.0	-68.8
Warehousing and distribution costs	-26.8		-26.8	-24.8		-24.8
Gross profit	133.0	-1.2	131.8	146.9	-1.0	145.9
Selling expenses	-29.2		-29.2	-30.8		-30.8
Research and development costs	-17.8		-17.8	-15.8		-15.8
General and administrative expenses	-34.0	-1.2	-35.2	-32.6		-32.6
Other proceeds		0.6	0.6		6.4	6.4
Operating result	52.0	-1.8	50.2	67.7	5.4	73.1
Less: amortization/impairment intangible fixed assets	3.0		3.0	2.8		2.8
Less: depreciation/impairment tangible fixed assets	16.5		16.5	17.8	0.6	18.4
EBITDA	71.5	-1.8	69.7	88.3	6.0	94.3
Depreciation/amortization/impairment (in)tangible fixed assets	-19.5		-19.5	-20.6	-0.6	-21.2
Operating result	52.0	-1.8	50.2	67.7	5.4	73.1
Financial income	1.9		1.9	2.8		2.8
Financial charges	-6.6		-6.6	-10.3		-10.3
Results from joint ventures and associates	-8.5	6.6	-1.9	-2.1		-2.1
Result before taxes	38.8	4.8	43.6	58.1	5.4	63.5
Taxes	-11.6	0.2	-11.4	-15.7	0.5	-15.2
Result after taxes	27.2	5.0	32.2	42.4	5.9	48.3

One-off items may occur up to and including results after taxes.

One-off items relate to material non-recurring items in the income statement that are exceptional by nature and are not related to the normal course of business. These exceptional items include amongst others write down of inventories to net realizable value, reversals of write downs, impairments, reversals of impairments, additions to and releases from provisions for restructuring and reorganization, results on assets sold, gains on the sale of subsidiaries, joint ventures and associates, and any other provision being formed or released. The company considers events exceptional (one-off) when the aggregate amount of the events per line item of the income statement exceeds a threshold of € 0.5 million.

In the first half-year 2018, a total of € 5.0 million one-off items were recorded, consisting of the following components:

1. One-off gain of € 9.3 million as a result of measuring at fair value the 50.1% equity interest in SB Renewable Oils held before the business combination.
2. One-off loss of € 2.7 million related to write-down of inventory in the SB Renewable Oils joint venture.
3. One-off loss of € 1.2 million related to write-down of inventory due to an incident in a third-party warehouse
4. One-off loss of € 0.9 million as a result of acquisition costs of SB Renewable Oils.
5. One-off gain of € 0.6 million related to the sale of an unused piece of land in Italy
6. One-off loss of € 0.3 million related to a remeasurement of the expected contingent sales price of the subsidiary Total Corbion PLA (Thailand) Limited to the joint venture Total Corbion PLA bv.
7. Tax effects on the above of € 0.2 million.

In first half-year 2017, a total of € 5.9 million one-off items were recorded, consisting of the following components:

1. One-off gain of € 6.4 million related the sale of the subsidiary 'Total Corbion PLA (Thailand) Limited' to the joint venture Total Corbion PLA bv.
2. A one-off loss of € 0.6 million related to an additional impairment of our former Kansas Avenue powder blending plant.
3. A book loss of € 0.4 million related to sale of machinery of our former Kansas Avenue powder blending plant.
4. Tax effects on the above of € 0.5 million.

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Segment information

For its strategic decision-making process Corbion distinguishes between Ingredient Solutions and Innovation Platforms. For IFRS segmentation purposes Ingredient Solutions has been segmented into two further businesses, Food and Biochemicals.

In the Food segment, we are a global food solutions supplier for leading food manufacturers.

We strive to be the leader in keeping food tasty, fresh and safe from date of production to day of consumption. With our proven food solutions we enable our customers to make conscious choices, we work side by side to empower them to grow and create affordable food (in the meat, beverage, bakery, confectionery, and dairy markets) that people love and can safely enjoy with their friends and family, just as we enjoy with ours.

In the Biochemicals segment, the inherent safety, sustainability and performance of our products is what sets us apart supported by our continuous drive to find better solutions and new opportunities for our customers. We lead the way in sustainable practices through the use of renewable feedstocks and our rich heritage in lactic acid. This forms the foundation for our biochemical applications in everything from (agro)chemicals, to resin adhesives, electronic components, pharmaceuticals, home care, personal care products, and animal health & nutrition. We are constantly exploring opportunities to bring the benefits of our products and solutions to our customers applications.

Our Innovation Platforms business unit creates new business platforms by applying disruptive technology that is built on decades of experience in fermentation and industrial scale manufacturing – to create real long-term value. Collaborating with like-minded partners allows our customers to make conscious choices, so they can create better, more sustainable products, based on renewable resources. Our 50/50 joint venture with Total for the production and marketing of poly lactic acid polymers (Total Corbion PLA) is functionally part of this business unit. Innovation Platforms also comprises our Algae Ingredients business (including the SB Oils joint venture) and the succinic acid joint venture with BASF (Succinity). Also included in this business unit are our longer-term development programs such as FDCA, a biobased building block with unique properties in (bio-) polymers that and as such a potential replacement for purified terephthalic acid (PTA), our gypsum-free lactic acid process, and use of alternative feedstocks (lignocellulosic biomass, agricultural residues, waste) to make lactic acid.

Segment information by business area

1st Half-year millions of euros	Food		Biochemicals		Ingredient Solutions ¹⁾		Innovation Platforms		Corbion	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
Income statement information										
Net sales	304.5	336.4	113.0	113.5	417.5	449.9	21.7	12.0	439.2	461.9
Operating result	41.6	53.3	24.2	20.3	65.8	73.6	-15.6	-0.5	50.2	73.1
One-off items included in operating result	0.4	1.0	0.3		0.7	1.0	1.1	-6.4	1.8	-5.4
Operating result excluding one-off items	42.0	54.3	24.5	20.3	66.5	74.6	-14.5	-6.9	52.0	67.7
Alternative non-IFRS performance measures										
EBITDA excluding one-off items	54.7	64.6	30.1	26.6	84.8	91.2	-13.3	-2.9	71.5	88.3
One-off items included in EBITDA	-0.4	-0.4	-0.3		-0.7	-0.4	-1.1	6.4	-1.8	6.0
EBITDA	54.3	64.2	29.8	26.6	84.1	90.8	-14.4	3.5	69.7	94.3
Ratios alternative non-IFRS performance measures										
EBITDA margin %	17.8	19.1	26.4	23.4	20.1	20.2	-66.4	29.2	15.9	20.4
EBITDA margin % excluding one-off items	18.0	19.2	26.6	23.4	20.3	20.3	-61.3	-24.2	16.3	19.1

1) Includes Food and Biochemicals segments

Corbion generates almost all of its revenues from the sale of goods.

Information on the use of alternative non-IFRS performance measures

In the above table and elsewhere in the financial statements a number of non-IFRS performance measures is presented. Management is of the opinion that these so-called alternative performance measures might be useful for the readers of these financial statements. Corbion management uses these performance measures to make financial, operational, and strategic decisions and evaluate performance of the segments. The alternative performance measures can be calculated as follows:

- EBITDA is the operating result before depreciation, amortization, and impairment of (in) tangible fixed assets
- EBITDA margin is EBITDA divided by net sales x 100

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Financial instruments

Valuation of financial instruments

Corbion measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Fair value measurements based on quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Fair value measurements based on inputs other than level 1 quoted prices that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: Fair value measurements based on valuation techniques that include inputs for the asset or liability that are based on observable market data (unobservable inputs).

Breakdown valuation of financial instruments

30 June 2018	Level 1	Level 2	Level 3	Total
Derivatives				
• Foreign exchange contracts		1.2		1.2
• Commodity swaps/collars		-2.2		-2.2
Total		-1.0		-1.0

Breakdown fair values financial instruments

	30 June 2018		31 December 2017	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial fixed assets				
• Loans, receivables, and other	49.1	49.1	36.4	36.4
Receivables				
• Trade receivables	125.1	125.1	109.5	109.5
• Other receivables	46.8	46.8	36.8	36.8
• Prepayments and deferred income	9.0	9.0	6.1	6.1
Cash				
• Cash other			38.1	38.1
Interest-bearing liabilities				
• Private placement (net investment hedge)	-119.8	-116.2	-116.4	-116.5
• Owed to credit institutions	-106.9	-106.9	-66.7	-66.7
• Financial lease commitments	-1.4	-1.4	-0.3	-0.3
• Other debts	-40.4	-40.4	-0.4	-0.4
Non-interest-bearing liabilities				
• Trade payables	-71.1	-71.1	-76.6	-76.6
• Other payables	-55.8	-55.8	-54.3	-54.3
Derivatives				
• Foreign exchange contracts	1.2	1.2	3.2	3.2
• Commodity swaps/collars	-2.2	-2.2	-1.2	-1.2
Total	-166.4	-162.8	-85.8	-85.9

Fair values are determined as follows

- The fair value of financial fixed assets does not significantly deviate from the book value.
- The fair value of receivables equals the book value because of their short-term character.
- Cash and cash equivalents are measured at nominal value which, given the short-term and risk-free character, corresponds to the fair value.
- Market quotations are used to determine the fair value of debt owed to private parties, credit institutions and other debts. As there are no market quotations for most of the loans the fair value of short- and long-term loans is determined by discounting the future cash flows at the yield curve applicable as at the reporting date.
- Financial lease commitments: the fair value is estimated at the present value of the future cash flows, discounted at the interest rate for similar contracts which is applicable as at the reporting date. This fair value equals the book value.
- Given the short-term character, the fair value of non-interest-bearing liabilities equals the book value.
- Currency and interest derivatives are measured on the basis of the present value of future cash flows over the remaining term of the contracts, using the bank interest rate (such as Euribor) as at the reporting date for the remaining term of the contracts. The present value in foreign currencies is converted using the exchange rate applicable as at the reporting date.
- Commodity derivatives are measured on the basis of the present value of future cash flows, using market quotations or own variable market price estimations of the involved commodity as at the reporting date.

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Business combinations

On 4 June 2018, Corbion announced that it has completed the acquisition from Bunge Limited of Bunge's stake in the SB Renewable Oils joint venture. Corbion has acquired Bunge's 49.9% stake in SB Renewable Oils, a joint venture that operates a facility in Brazil, specializing in the production of algae ingredients, such as Omega 3 rich oil, for aquaculture and animal feed. Corbion now is 100% owner of the plant in Orindiúva, which employs around 170 staff.

Details of the purchase consideration, net assets acquired are as follows:

Preliminary acquisition figures

	SB Oils
Property, plant, and equipment	65.9
Intangible fixed assets	0.1
Inventories	6.0
Receivables	21.7
Cash	0.5
Borrowings	-48.2
Other liabilities	-6.3
Identifiable assets minus liabilities	39.7
Remitted loan receivable	3.4
Contingent consideration	17.0
Valuation of previous held 50.1% SB Oils	19.3
Total consideration	39.7

Corbion recognized a gain of € 9.3 million as a result of measuring at fair value its 50.1% equity interest in SB Oils held before the business combination. The gain is included in the line results from joint ventures and associates in the income statement.

Contingent consideration

A 5-year earn-out provision starting in 2021 has been agreed to. This earn-out is based on sales of AlgaPrime DHA, with a maximum amount payable of USD 55.0 million. The fair value of the contingent consideration arrangement of USD 20.0 million was estimated calculating the present value of the future expected cash flows. The estimates are based on a discount rate of 17.2%.

The table below shows the pro-forma result of Corbion if the acquisition had been made as at 1 January 2018

	Corbion	Pro forma adjustment half-year effect	Pro forma Corbion
Net sales	439.2	3.7	442.9
Result after taxes	32.2	-7.2	25.0

For the one-month period ended 30 June 2018, the acquisition contributed € 0.6 million in revenue and € 1.9 million in loss to Corbion's results. The pro-forma calculation in the table above is based on the actual reported revenues by the joint venture in 2018 and includes a one-off loss related of € 5.2 million to a write down of inventory.

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Key figures

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<i>millions of euros</i>	1st Half-year	
	2018	2017
Net sales	439.2	461.9
Operating result	50.2	73.1
EBITDA excluding one-off items	71.5	88.3
Result after taxes	32.2	48.3
Earnings in euros ¹	0.55	0.84
Diluted earnings in euros ¹	0.54	0.83
Key data per common share		
Number of issued common shares	59,242,792	59,889,054
Number of common shares with dividend rights	58,764,635	59,081,681
Weighted average number of outstanding common shares	58,632,570	57,467,721
Price as at 30 June	27.30	28.00
Highest price in half-year	27.72	29.39
Lowest price in half-year	23.64	23.15
Market capitalization as at 30 June	1,604	1,654
Other key data		
Cashflow from operating activities	30.9	29.4
Cash flow from operating activities per common share, in euros ¹	0.53	0.51
Depreciation/amortization fixed assets	19.5	20.6
Capital expenditure on (in)tangible fixed assets	22.5	21.2
Number of issued cumulative preference shares		252,764
Equity per share in euros ²	8.30	7.66
Ratios		
ROCE % ³	13.0	21.4
EBITDA margin % ⁴	16.3	19.1
Result after taxes / net sales %	7.3	10.5
Number of employees at closing date	2,002	1,732
Net debt position/EBITDA ⁵	1.8	0.9
Interest cover ⁶	27.8	22.5
Balance sheet figures as per 30/06/2018 and 31/12/2017		
Non-current assets	562.2	498.1
Current assets excluding cash and cash equivalents	331.6	294.6
Non-interest-bearing current liabilities	132.0	129.4
Net debt position ⁷	230.3	162.2
Provisions	26.5	23.5
Equity	487.9	489.3
Capital employed ⁸	735.4	635.0
Average capital employed ⁸	671.8	617.1
Balance sheet total : equity	1:0.5	1:0.6
Net debt position : equity	1:2.1	1:3
Current assets : current liabilities	1:0.7	1:0.6

1 Per common share in euros after deduction of dividend on financing preference shares.

2 Equity per share is equity as per 30/06 divided by the number of shares with dividend rights.

3 Return on capital employed (ROCE) is defined by Corbion as 2x (continued EBIT excluding one-off items for half-year, including results from joint ventures and associates) divided by the average capital employed x 100.

4 EBITDA margin % is EBITDA excluding one-off items divided by net sales x 100.

5 EBITDA is "Earnings Before Interest, Taxes, Depreciation and Amortization and impairment of (in)tangible fixed assets" here for the preceeding 12-month period including acquisition and divestment results, including discontinued operations and excluding one-off items.

6 Interest cover is EBITDA as defined in Note 4 divided by net interest income and charges.

7 Net debt position comprises interest-bearing debts less cash and cash equivalents.

8 Capital employed and average capital employed is based on balance sheet book values.

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This press release contains inside information within the meaning of Article 7(1) of the EU Market Abuse Regulation.

For more information, please contact:

Analysts and investors:

Jeroen van Harten, Director Investor Relations
+31 (0)20 590 6293, +31 6 21 577 086

Press:

Tanno Massar, Director Corporate Communications
+31 (0)20 590 6325, +31 6 11 589 121

Background information:

Corbion is the global market leader in lactic acid, lactic acid derivatives, and a leading company in emulsifiers, functional enzyme blends, minerals, vitamins and algae ingredients. We develop sustainable ingredient solutions to improve the quality of life for people today and for future generations. For over 100 years, we have been uncompromising in our commitment to safety, quality, innovation and performance. Drawing on our deep application and product knowledge, we work side-by-side with customers to make our cutting edge technologies work for them. Our solutions help differentiate products in markets such as food, home & personal care, animal nutrition, pharmaceuticals, medical devices, and bioplastics. In 2017, Corbion generated annual sales of € 891.7 million and had a workforce of 1,794 FTE. Corbion is listed on Euronext Amsterdam. For more information: www.corbion.com